



One Stop's Solution for Faster Date Checks and Better Efficiency with Upshop



50%

less time checking dates

14.3%

food waste reduction

1000

locations



We thought there would be a long transition period... To our surprise, stores adapted very quickly.



Jamie Sherrard,
Known Loss Manager



One of the smoothest, most well received rollouts we've ever had.



The Customer

The collaboration between Upshop and One Stop started back in 2022 with a successful trial in 4 stores, showing impressive results, with an average of 14.3% waste reduction in fresh and ambient areas. Following the successful trial, One Stop went on to implement Upshop's solution in all 1000 stores.

The Roadblock

At One Stop, the commitment to sustainability and efficiency is a driving force, aligning with Tesco's vision to minimize food waste. However, One Stop faced a challenge in managing product expiration dates.

"We spent a lot of time manually date checking whole sections of the store to ensure we weren't selling OOD product," recalls Jamie Sherrard, Known Loss Manager at One Stop. This meticulous yet labour intensive process led to wasted time and the risk of human error—two factors that impacted both operations and customer satisfaction.

- ! **Hard to manage expiration dates efficiently and correctly**
- ! **Risk of significant fines for non-compliance if out-of-date products are found on shelves**

The Solve

Tesco's introduction to Upshop marked a turning point. Jamie saw potential in a solution that was "a really well thought out system, easy to use, with store process at its heart." Upshop stood out for its date-checking system, a feature their previous markdown solution lacked. Implementing both Upshop's Expiry Management and Markdown Optimization began with a trial in four stores. That success led to a wider rollout, carefully managing the adoption pace to ensure each store could comfortably adapt. Jamie notes the transition was smoother than anticipated: "We thought there would be a long transition period... To our surprise, stores adapted very quickly."

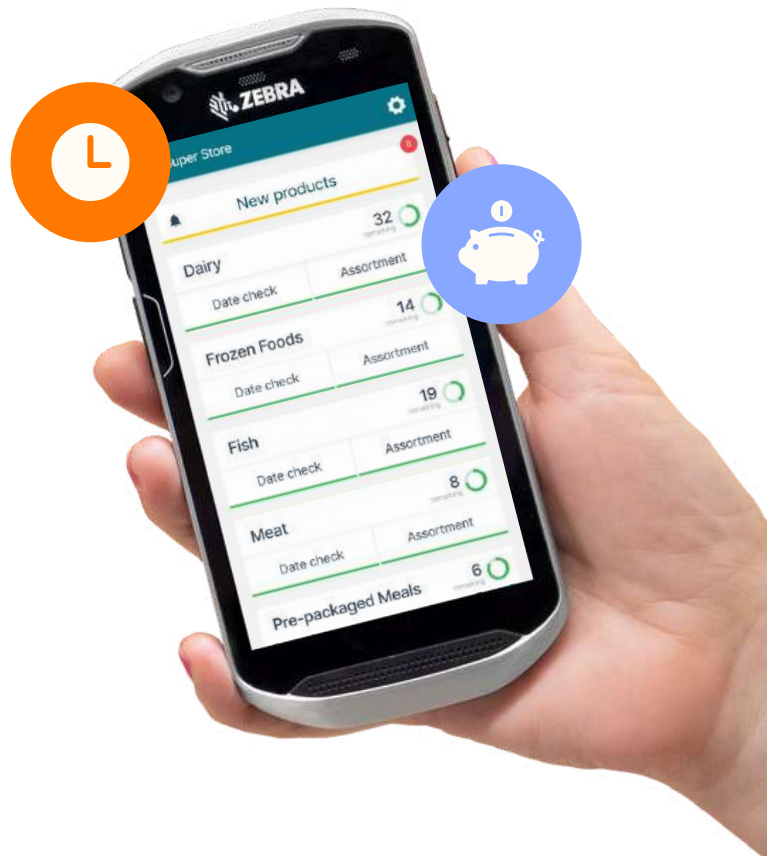
The Impact

The use of Upshop has led to a significant improvement in One Stop's waste reduction efforts, helping to reinforce the retailer's sustainability goals. Jamie highlights a 50% reduction in date-check times.

The feedback from stores has been overwhelmingly positive, with demands to extend the tools to more categories.

Describing the partnership with Upshop, he concludes, "One of the smoothest, most well received rollouts we've ever had."

Looking ahead, Jamie is optimistic, seeing the partnership as just the beginning, with opportunities to further reduce waste and optimize in-store efficiencies.



To learn more:
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Upshop is a global leader in total store operations technology. Our platform streamlines forecasting, ordering, production, and inventory optimization for food retailers. Serving over 450 retailers and 50,000 stores, we enhance operations across Fresh, Center, DSD, and eCommerce departments, driving improvements in sales, shrink reduction, food safety, and sustainability. With a focus on simplifying tasks and connecting teams, our technology empowers retailers to operate smarter and more efficiently.